

COVERING THE
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Dallas Business Journal

Taking stock of business in North Texas

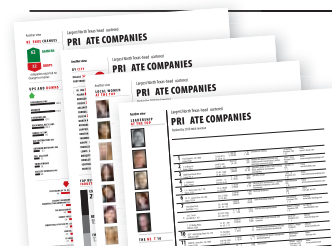
Last year was mostly a time of modest recovery for DFW's private companies, and for some, like Gold Metal Recyclers, the boom times were back. But next year is anyone's guess.

SPECIAL REPORT, P14



Top 100 List: Private Companies

7-Eleven was No. 1 on our Top 100 list again, but there are plenty of firms making a debut. **LIST, P16**



TOP NEWS

in North Texas business

Flight sales company lands in North Texas

GuestLogix of Canada, which provides airlines with the tools to charge for meals and other items during a flight, established its North American HQ here and is seeking to expand its offerings. **P2**

Holding firms gain funds

Dallas' Veritex Holdings, led by C. Malcolm Holland, and ANB of Terrell will use a total \$45 million of new government-supplied capital to boost their lending to small businesses, along with refinancing obligations they have under TARP. **P3**



UTA offers naming rights

The university is hunting for a sponsor for its \$78 million, 218,000-square-foot College Park Center — which is scheduled to be completed this year — in a deal that could net up to \$1 million per year. **P3**

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Allied moves HQ to Farmers Branch

North Texas continues to attract e-recycling companies

BY MATT JOYCE | STAFF WRITER

Rixi Recovery Services Inc. has opened an 85,000-square-foot warehouse and headquarters office in Farmers Branch to expand its Allied subsidiary in the field of recycling and redistributing used computers and other electronics.

E-RECYCLING: Allied has found success 'redistributing electronic waste into profits,' says CEO Asif Jadhavji.

Allied plans to lease another 80,000 square feet in three to four months to expand its repair service for core electronic components, said CEO Asif Jadhavji.

Allied is one of at least two e-recycling companies to move to the Dallas area this summer. Industry officials say the region is attractive to recyclers because of the plethora of major electronics-using institutions, its central location, logistics infrastructure, and abundant real estate and workforce.

ALLIED, P11



JAKE DEAN



Nancy Lieberman

was the first female coach of an NBA-level D-League team, and now she holds court in the front office of the Texas Legends as assistant general manager.

FACETIME, P25

\$30M Craig Ranch development coming

Project illustrates continued uptick in multifamily interest

BY CANDACE CARLISLE | STAFF WRITER

A \$30 million multifamily project is scheduled to break ground within the next two months at Craig Ranch in McKinney, indicating an uptick in local rental demand — and bringing more business for Dallas-based architecture firms.

The 334-unit project off Stacy Road near the intersection of Custer Road is one of the latest multifamily developments scheduled to get under way in North Texas.

Trammell Crow Co. subsidiary High Street Residential recently broke ground on a 172-unit apartment building in Carrollton off the DART transit line.

MCKINNEY MULTIFAMILY



THE BIG HOUSE: A \$30 million multifamily project, designed by architect Mark Humphreys, at right, and Humphreys & Partners Architects, is being built at David Craig's Craig Ranch in McKinney.

Gables Residential also recently broke ground on a 300-unit apartment project off the Katy Trail in Uptown Dallas.

The Craig Ranch project is

being developed by Atlanta-based Davis Development, a multifamily residential developer and manager, on a 15-acre parcel. The developer is the general

contractor for the project, which is scheduled to wrap up construction in late 2012.

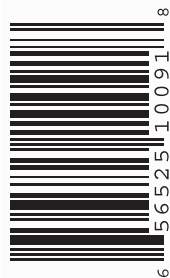
MULTIFAMILY, P10



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Looking golden

Cheri Garcia had an idea for a floating tanning bed, and her persistence has paid off.

ENTERPRISE ZONE, P27

Reality bites?

Dallas has become a hub for reality-TV shows, but is that harming the city's image? Here's what you had to say.

ONLINE DIGEST, P12

FACETIME

NANCY LIEBERMAN, THE FIRST WOMAN NBA COACH, HAS STEPPED AWAY FROM COACHING — BUT SHE'S STILL IN THE GAME

The first woman coach to helm an NBA-level D-league team has hung up her jersey — for the time being — to be the Texas Legends' assistant general manager. Nancy Lieberman led the team to the playoffs in its inaugural season. She has moved to the front office to spend more time with her son. As Lieberman reflects on her 31 years in professional basketball, she says she's not done yet.

HOW DID YOU LAND AT THE TEXAS LEGENDS? I was at ESPN for 28 years and I loved working for the worldwide leader in sports. As usual, I got up one morning and I went to drop off my mail at Park and the Tollway and I saw Rolando Blackman (a retired professional basketball player) across the street, and then this guy bear hugged me from behind and it was Donnie Nelson. I said, 'Hey! What are you doing?' and he was just staring at me and then I said, 'Congratulations, I read that you bought the (Texas Legends) team,' and I thought, 'Rolando is going to be the coach of the team, and Donnie said, 'We need to talk.' I thought he wanted me to be involved in community relations because I'd been here for 30 years. We met a couple of times and after two or three meetings, he started looking at me and started talking to me about coaching. And I said, 'Donnie, they are going to kill you,' and he said, 'No, the best man for the job isn't actually a man. You've been a head coach and played against men.' He looked at me and said, 'You can do this. You have the qualifications.'

HOW DID YOU GET SO COMFORTABLE PLAYING IN SPORTS BUSINESS, WHICH APPEARS TO BE SO MALE-DOMINATED? I am comfortable because I've done this my whole life. This is normal. I've been integrating myself with boys since I was 8- or 9-years-old and I was out dog-piling with the boys. My mom would be waiting for the red head to pop out, and she'd be like, 'Are you ok?' and I'd be like, 'I'm good. I have some dirt in my mouth,' and she'd say, 'There were six guys on top of you.' I'd be like, 'Yeah, but they didn't get hurt.' So, I've been used to being in the fray with these guys and competing. Being the only

white girl in Harlem Park, and I'd be like, 'I know I'm white, but I rode the train and I really wanted to play.' And these guys knew that and bonded with me. They knew I wanted to win.

AND TODAY? I'm the first woman to coach an NBA level D-league team. When I'm working, I'm no longer a chick coaching a guys team, I'm just a coach. I'm a grinder. I'm a lifer in this game. They know that I didn't come from nowhere. I'm one of them. I'm one of them in stilettos, but I'd rather be in flats (laughing). Because they've seen me do the grunt work, I went into the D-league with some cache.

THERE ARE RUMBLINGS THAT THE LEGENDS AND OTHER D-LEAGUE TEAMS COULD PLAY IF THE NBA LOCKOUT CONTINUES INTO THE SEASON — IS THIS POSSIBLE? Yes, it is possible. I've heard that's where the focus will be. How incredible for the team and the players, for the ownership, our front office. The front office doesn't get the credit they deserve. They are grinders.

SO THE LEGENDS ARE PREPPED AND READY TO PLAY AT AN NBA LEVEL? Of course. But we'd like to have the Mavs play.

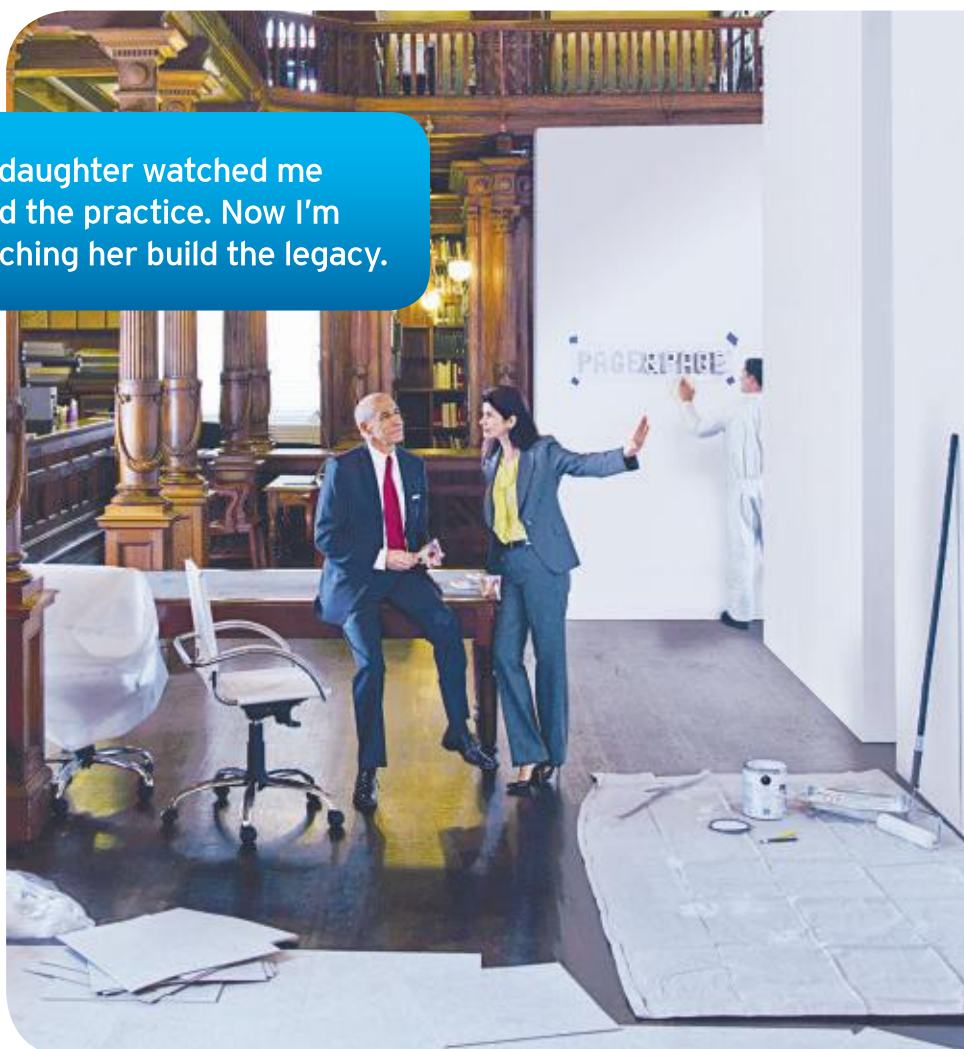
WILL YOU RETURN TO A COACHING POSITION AFTER YOUR SON GRADUATES FROM HIGH SCHOOL? You never know. After TJ goes to college, I'm open. I'm not done coaching, I love being in the foxhole and coming up with strategy. I like to mentally, physically and strategically take people to where they didn't think they would go.

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JANE DEAN

My daughter watched me build the practice. Now I'm watching her build the legacy.



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